



Novelty-Data

Clear Glass Engagement Model

By: Novelty Data Solutions



- To facilitate an offshore solution containing services, resources and infrastructure for you in a rapid and 100% transparent manner

Clear Glass Engagement (CGE) Model - Differentiator



- CGE is an enhanced engagement model over traditionally known “Open Book Pricing” or “Cost Plus Pricing” models
- Main differentiator being enhanced agility and transparency

Clear Glass Engagement (CGE) Model - Offering



- We will help setup the offshore solution centre that can contain :
 - Facilities with flexible options
 - Resources
 - Software Development & Verification Services
 - Training
 - Administration & Compliance
 - “Build Operate Transfer” (BOT)

Clear Glass Engagement (CGE) Model - Offering

- Offshore solution centre with guaranteed :
 - IP Protection
 - Complete Agility
- Options for office and resource pool tapping at:
 - Metropolitan cities
 - Tier 2 and Tier 3 cities
 - Rapid enablement program for upskilling

Clear Glass Engagement (CGE) Model - Offering



- Value addition to you through our optional support systems such as :
 - Non-Compete clause with your competitors
 - Transfer of complete setup with ease and cost effectively
 - Post transfer support for a predefined period for a marginal cost

Clear Glass Engagement (CGE) Model - Process



- **Step 1** : NDS to understand the scope of work (Infra, Resources, Services etc)
- **Step 2** : NDS to evaluate and present various options to help you to achieve your objective
- **Step 3** : You may choose from various options to meet your scope, budget, timeframe and other needs
- **Step 4** : MSA Signoff and Kickstart the operations / BOT

- Cost will be limited to:
 - Actual incurred cost of chosen facility
 - Actual incurred cost of chosen resources
 - Actual incurred cost of chosen administration
 - Slab based fee which is inversely proportional to team size
 - Transfer fee structure agreed upfront

Clear Glass Engagement (CGE) Model - Best works for



- Start-up's who intend to perform trial-runs / POCs
- Investors who are in pursuit of flexible and innovative ROI models
- To organizations who intend to de-risk the operations while up-sizing / down-sizing / limiting the operational and management expenditure
- To enterprises who would like to rapidly establish the project teams and operations with minimal timeframe and without legal difficulties

Clear Glass Engagement (CGE) Model - **Contact Us**



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